



**FOR IMMEDIATE RELEASE**

**SWITZERLAND UPGRADES TO MID-BAND ETHERNET WITH  
HATTERAS NETWORKS**

*Swiss carrier NTS Workspace AG selects Hatteras' EtherFLEX Mid-Band Ethernet solutions to displace legacy ATM solutions to accelerate revenue, lower costs and simplify network management*

**LAS VEGAS, NV, JUNE 17, 2008 (NXTCOMM 2008)** – Hatteras Networks, the global leader in flexible Ethernet solutions for enterprise access services and next-generation cell tower backhaul, today announced that NTS Workspace AG, an innovative Swiss service provider, has chosen Hatteras' EtherFLEX™ family of Mid-Band Ethernet service solutions to replace its current ATM-based access platforms throughout its network. NTS Workspace AG selected Hatteras Networks' EtherFLEX platforms because they deliver a high-density, low-power solution that economically scales to meet NTS Workspace AG's long-term service delivery goals. NTS Workspace AG is offering E-LAN services to deliver Internet Access to its business customers as well as E-LAN services for IP-VPNs (MPLS) and to support wholesale E-LAN for Internet Service Providers (ISPs) and other carriers.

“We were seeing an increased demand from our customers for high-bandwidth Ethernet services, and realized we needed a true EFM technology in order to take our Ethernet services mainstream. Our old ATM platform would not allow us to deliver what our customers were asking for,” said Niklaus Hug, president of NTS Workspace AG. “Hatteras Networks' scalable, resilient EtherFLEX solutions allow us to meet that demand today, while providing the revenue stream that will fund the cost of fiber trenching in the future.”

NTS Workspace AG selected Hatteras Networks' EtherFLEX platforms for its Ethernet service launch because of the solutions' scalability, reliability and total cost-of-ownership benefits, as well as the unparalleled customer support provided by the Hatteras team. With Hatteras' award-winning platforms, NTS Workspace AG will be able to offer its business customers up to 45Mbps of symmetrical bandwidth. In addition, NTS Workspace plans to leverage the proven business-class resiliency of the Hatteras Networks solutions to implement a redundant back-up link to its fiber network, using the

existing copper infrastructure to guarantee uninterrupted service. In the event of a fiber cut, traffic will be seamlessly handed off to the copper network via Hatteras' Ether*FLEX* platform, ensuring consistent quality of service and customer satisfaction. NTS Workspace is deploying Ether*FLEX*-based services in two of Switzerland's largest cities—Berne and Zurich—as well as in smaller cities, including Interlaken, Thun and Brig, and is connecting them with two fiber rings within the NTS Workspace network.

“The market is experiencing widespread adoption of Mid-Band Ethernet services around the globe, and Europe has become one of the hot spots as carriers look to better leverage their copper infrastructure for Ethernet services,” said Kevin Sheehan, CEO of Hatteras Networks. “Innovative service providers such as NTS are able to grow their addressable market by nearly ten-fold by utilizing their copper lines with these high-performance Ethernet service offerings. In addition, Mid-Band Ethernet services supported by our Ether*FLEX* platform allow NTS to surpass the competition while simultaneously reducing its network costs.”

Hatteras Networks is demonstrating its new Ether*FLEX* service architecture at NXTcomm in booth SU3711 at the Las Vegas Convention Center from June 17 to June 19, 2008.

### **About Hatteras Networks**

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks' Ethernet service edge solutions are leading Service Providers worldwide to a *\$21 billion* expansion of the Metro Ethernet market, which had previously been limited to the fiber footprint. Historically, T1s and E1s have been the fundamental building block for voice and data business services. Now, Service Providers can cost-effectively offer up to 45 Mbps Mid-Band Ethernet services over existing copper facilities, enabling businesses to migrate from legacy Frame Relay, ATM and T1/E1 connections to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks solutions are enabling a market expansion for carriers that is as significant for business services as “triple play” is for residential. For more information, visit [www.hatterasnetworks.com](http://www.hatterasnetworks.com).

### **Media Inquiries:**

Andrea Joest  
Connect2 Communications  
919-554-3532

[andrea@connect2comm.com](mailto:andrea@connect2comm.com)