



For Immediate Release

HATTERAS NETWORKS WINS 2010 INTERNET TELEPHONY EXCELLENCE AWARD

*HN6100 Multi-Services Platform Honored for
Delivering Exceptional IP Communications Solutions*

RESEARCH TRIANGLE PARK, NC, December 2, 2010 — Hatteras Networks, the global leader in multi-service Ethernet solutions for enterprise access services and next-generation mobile backhaul, announced today that [Technology Marketing Corporation](#) (TMC) has named its HN6100 Multi-Services Platform as a recipient of the 2010 Internet Telephony Excellence Award presented by Internet Telephony magazine.

This award is presented to Hatteras as a result of a customer case study demonstrating improvements to a service provider client's business after implementing the HN6100. The carrier's market growth and expanding service footprint dictated the need for a scalable, adaptable access solution. With a mix of Ethernet technologies including Ethernet-Over-Copper, Ethernet-Over-Time-Division Multiplexing, and optical fiber, maintaining and managing this complex system was a demanding, labor-intensive task. The HN6100 helped this carrier expand the network's infrastructure to accommodate additional capacities and support the potential for new products and services.

"The HN6100 provides a wealth of benefits to our carrier clients, including cost-savings, simplified network operations, and a scalable framework for future expansion of their product and service portfolio," said M. Vijay Raman, VP of Marketing and Product Line Management at Hatteras Networks. "To be recognized by Internet Telephony for excellence in a field as active and vital as IP communications solutions is further evidence of the need for this product in this market at this time."

The HN6100 is the industry's first modular multi-service platform, and features a nimble, adaptable design enabling providers to offer any service, over any media, via any port or slot. A sophisticated, scalable, pay-as-you-grow platform, the HN6100 concurrently supports any mix of TDM and Ethernet traffic over any infrastructure, without any sacrificing service quality. Additionally, the technology enables carriers to cost-effectively reduce the number of vendors deployed across their networks, while planning for future copper-to-fiber migration and new product and service offerings.

"The editors of Internet Telephony were pleased to grant Hatteras an Internet Telephony Excellence Award for their achievements in advancing IP communications and providing genuine solutions in the marketplace. The HN6100 has proven its outstanding contribution to IP communications and delivered winning solutions for its customers," said [Erik Linask](#), Group Editorial Director of Internet Telephony.

About Hatteras Networks

Deployed by nearly 200 Tier 1 and Tier 2 service providers on six continents, Hatteras Networks is a market-leading global supplier of integrated multi-service Ethernet networking and communications solutions. Hatteras Networks' award-winning product and service portfolio encompasses a broad range of innovative technologies addressing multiple markets including WiFi, DSLAM, Metro and Carrier Ethernet, and infrastructure and mobile wireless backhaul. Hatteras Networks' scalable, high-bandwidth 2 Mbps - 100 Mbps solutions are helping carriers seamlessly navigate the copper-to-fiber Ethernet access evolution process, while simultaneously allowing them to deliver reliable, cost-effective Ethernet services for voice and data business connectivity. For more information about Hatteras Networks and its solutions, please visit www.hatterasnetworks.com.

About INTERNET TELEPHONY magazine

INTERNET TELEPHONY has been the IP Communications Authority since 1998™. Beginning with the first issue in February of 1998, INTERNET TELEPHONY magazine has been providing unbiased views of the complicated converged communications space. INTERNET TELEPHONY offers rich content from solutions-focused editorial content to reviews on products and services from TMC Labs. INTERNET TELEPHONY magazine reaches more than 225,000 readers, including pass-along readers. For more information, please visit www.itmag.com.

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