



**FOR IMMEDIATE RELEASE**

**HATTERAS NETWORKS CROSSES THE CHASM WITH MID-BAND ETHERNET  
AT NXTCOMM 2008**

*Hatteras Networks to showcase solutions that help service providers increase revenue quickly and improve service profitability; Hatteras CEO to speak at NXTcomm and partner conferences*

**LAS VEGAS, NV, JUNE 16, 2008 (NXTCOMM 2008)** – Hatteras Networks, the global leader in flexible Ethernet solutions for enterprise access services and next-generation cell tower backhaul, today announced a line-up of opportunities at NXTcomm 2008 for carriers to investigate how Hatteras Networks can increase revenue opportunities for high-performance Mid-Band Ethernet services, as well as lower the cost and improve the performance of mobile Ethernet backhaul, faster than ever before.

Visitors to Hatteras Networks' NXTcomm booth (SU3711) will learn firsthand how Hatteras' industry-leading, award-winning product architecture delivers ten times more bandwidth and market availability, all at one-tenth the cost. Hatteras will be introducing its EtherFLEX Operating System™ (EOS) solution and will highlight EOS as a means for carriers to expedite customer acquisitions, make available broader service offerings and maximize scalability within their networks. The EOS solution brings together three best-in-class capabilities that will be on display at the show:

- SERVflex™ – A self-contained service delivery engine
- SUREflex™ – Enabling carriers to optimize SLAs
- FASTflex™ – Enabling fastest time to revenue for carriers

Hatteras Networks' CEO, Kevin Sheehan, will be speaking at the NXTcomm and partner conferences this year. Mr. Sheehan will address the opportunities that are available to carriers with Ethernet-over-copper solutions on the following panel presentations:

- **INSIGHTS for Next-Generation ILECs: A Telephony LIVE Summit**
  - *Ethernet on Main Street, Monday, June 16 at 11:15 am* in the South Hall, Room 232.

- **NXTcomm Conference Program**
  - *8 Tracks, VHS and T1s, Tuesday, June 17 at 10:55 am* in the South Hall, Room S111.
  - Kevin Sheehan will moderate this session, which also includes panelists Wayne Rehberger, COO, XO Communications, and Craig Cowden, VP Access Services, Sprint.
  
- **ATIS TechThink Conference**
  - *Capitalizing on Existing Networks to deliver the Converged Services of Today, Tuesday, June 17 at 4:00 pm* in Room 220.

Hatteras Networks will also be recognized throughout the NXTcomm show as an Eos Award winner for Ongoing Innovation for its best-in-class Mid-Band Ethernet products and as an Eos Award finalist for Strategic Support. Hatteras will be presented with its awards during the show and will participate at an awards reception on Tuesday, June 17.

Carriers who are interested in learning more about Hatteras Networks and its award-winning product platform can visit with key members of the Hatteras Networks leadership team in booth SU3711 at NXTcomm 2008 in the Las Vegas Convention Center from June 17 to 19.

### **About Hatteras Networks**

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks' Ethernet service edge solutions are leading Service Providers worldwide to a *\$21 billion* expansion of the Metro Ethernet market, which had previously been limited to the fiber footprint. Historically, T1s and E1s have been the fundamental building block for voice and data business services. Now, Service Providers can cost-effectively offer up to 45 Mbps Mid-Band Ethernet services over existing copper facilities, enabling businesses to migrate from legacy Frame Relay, ATM and T1/E1 connections to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks solutions are enabling a market expansion for carriers that is as significant for business services as "triple play" is for residential. For more information, visit [www.hatterasnetworks.com](http://www.hatterasnetworks.com).

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