



FOR IMMEDIATE RELEASE

**HATTERAS NETWORKS' HN4000 ETHERFLEX PRODUCT FAMILY NAMED
WINNER OF 2008 INTERNET TELEPHONY EXCELLENCE AWARD**

*Industry-leading Mid-Band Ethernet and Mobile Backhaul solutions
honored for excelling in customer benefits*

RESEARCH TRIANGLE PARK, NC, OCTOBER 20, 2008 – Hatteras Networks, the global leader in flexible Ethernet solutions for enterprise access services and next-generation mobile backhaul, announced today that its third-generation HN4000 EtherFLEX family of service delivery products has garnered a 2008 *INTERNET TELEPHONY* Excellence Award.

“We are proud to announce Hatteras Networks among the winners of the Fourth Annual *INTERNET TELEPHONY* Excellence Awards,” said Rich Tehrani, Editor-in-Chief of *INTERNET TELEPHONY*. “All the companies recognized have created IP telephony products that have proven to be exceptional and in the end delivered winning solutions that benefited their customers.”

Hatteras Networks’ best-in-class HN4000 EtherFLEX service delivery products—which also captured the 2008 Eos Award for Ongoing Innovation and the Eos Spotlight Award for Overall Best In Show at NXTcomm in June 2008—enable carriers to deliver 10 times more bandwidth at one-tenth the cost over existing copper infrastructure. With Hatteras Networks solutions installed, carriers can increase their market opportunity for high-speed Ethernet services to business and institutional customers by 10-fold based on the current penetration of fiber optics.

This latest generation of the HN4000 family takes Ethernet service delivery to a whole new level of performance, delivering high bandwidth fiber-quality Ethernet services over bonded copper pairs. By leveraging the latest innovations in service delivery, the HN4000 EtherFLEX family cuts a carrier’s time to revenue and operational costs for deploying new services by integrating copper loop qualification, management and monitoring capabilities.

“We are very excited about the overwhelming industry recognition of our EtherFLEX products’ innovation and customer benefits,” said Kevin Sheehan, Chief Executive Officer of Hatteras Networks. “Hatteras has a strong track record for ongoing innovation and our team and our customers continue to lead Mid-Band Ethernet to the next level.”

Winners of the 2008 *INTERNET TELEPHONY* Excellence Award will be published in the October 20 issue of *INTERNET TELEPHONY* magazine (www.itmag.com).

About Hatteras Networks

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks' Ether*FLEX* service delivery solutions are leading Service Providers worldwide to a *\$24 billion* expansion of the Metro Ethernet market, which had previously been limited to the fiber footprint. Historically, T1s and E1s have been the fundamental building blocks for voice and data business services. Now, Service Providers can cost-effectively offer up to 45 Mbps Mid-Band Ethernet services over existing copper facilities, enabling businesses to migrate from legacy Frame Relay, ATM and T1/E1 connections to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks solutions are enabling a market expansion for carriers that is as significant for business services as "triple play" is for residential. For more information, visit www.hatterasnetworks.com.

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