



**FOR IMMEDIATE RELEASE**

**HATTERAS NETWORKS AND ITS CUSTOMERS TAKE NXTCOMM 2007 TO THE NEXT LEVEL WITH A PREVIEW OF DYNAMIC NATIVE ALLOCATION OF SERVICES (DNA™)**

*Hatteras Networks creates Mid-Band Ethernet Theater where leading carriers and analysts discuss market impact, roll outs and future plans; market leader demonstrates new products, service applications and new technology*

**RESEARCH TRIANGLE PARK, NC, JUNE 14, 2007**—Hatteras Networks™, the Mid-Band Ethernet™ market, technology and services leader, today announced a full schedule of educational opportunities during NXTcomm 2007 for service providers that want to learn how Mid-Band Ethernet can become a new revenue cash cow for retail business customers and mobile wireless backhaul transport.

Visitors to Hatteras Networks' NXTcomm booth (4263) can learn how Hatteras' Mid-Band Ethernet, currently deployed on five continents, is leveraged to deliver direct and managed business services, as part of a carrier's wholesale and retail product offering and as a resilient and dynamically adjustable underlying infrastructure to support backhaul of legacy voice and next generation mobility services from cell towers.

In addition to these applications, Hatteras Networks will demonstrate additional service demonstrations that showcase its award-winning family of Mid-Band Ethernet Service Creation Platforms and show how these products are being leveraged to extend the Ethernet service edge of networks worldwide. Demonstrations include:

- Mid-Band Ethernet service delivery for business applications;
- Mid-Band Ethernet service delivery for mobile wireless backhaul;
- Industry-leading loop qualification with Hatteras Networks' Integrated Time Domain Reflectometer (TDR);
- Examples of real-world outside plant Mid-Band Ethernet deployments for both business services and mobile wireless backhaul;

- Extended reach with 2BASE-TL repeaters in various outside plant enclosures; and
- Full end-to-end verification and enforcement of Service Level Agreement support for advanced voice, video and data services over the existing copper infrastructure.

Hatteras Networks will also publicly preview how it is extending market leadership by delivering the industry's first DNA™-enabled products. DNA (Dynamic Native Application™) support is a breakthrough innovation that will enable carriers to carry both legacy and next generation services in their native format while providing a huge uplift in bandwidth and resiliency.

In addition, several of Hatteras Networks' service provider customers, including XO Communications, Remi Communications, Telekenex and Expedient Communications, as well as leading market analysts, will present how Mid-Band Ethernet is changing the last-mile landscape for business services.

Hatteras Networks' executives will also engage in the public debate about how Mid-Band Ethernet is resetting the last-mile landscape at the following industry and association conferences:

- **The Stifel Nicolaus Investor Conference at NXTcomm (*Room S101AB*)**
  - **The Dynamic Impact of Metro Ethernet on the Telco Industry**  
**Wednesday, June 20<sup>th</sup>, from 3:30 to 4:30 pm**
    - Kevin Sheehan, Hatteras Networks' President and CEO
- **Metro Ethernet Forum Theater (Booth 6751)**
  - **Carrier Ethernet OAM: Reducing OpEx with Intelligence,**  
**Wednesday, June 20<sup>th</sup>, 3:45 to 4:30 pm**
    - Matthew Squire, PhD., Hatteras Networks' CTO and a director for the Metro Ethernet Forum (MEF)
  - **Carrier Ethernet Access: Alternatives for Extending Ethernet Services, Thursday, June 21<sup>st</sup>, 1:15 to 2 pm**
    - Matthew Squire, PhD., Hatteras Networks' CTO and a director for the Metro Ethernet Forum (MEF)

Carriers interested in learning how success-based deployment scenarios can help drive revenue and win market share with high-performance, symmetrical, business-grade Ethernet services can visit with key members of the Hatteras Networks leadership team in booth 4263.

## **About Hatteras Networks**

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks' Ethernet service edge solutions are leading Service Providers worldwide to a \$15 billion expansion of the Metro Ethernet market, which had previously been limited to the fiber footprint. Historically, T1s and E1s have been the fundamental building block for voice and data business services. Now, Service Providers can cost-effectively offer up to 45 Mbps Mid-Band Ethernet services over existing copper facilities, enabling businesses to migrate from legacy Frame Relay, ATM and T1/E1 connections to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks solutions are enabling a market expansion for carriers that is as significant for business services as "triple play" is for residential. For more information, visit [www.hatterasnetworks.com](http://www.hatterasnetworks.com).

**Note to Editors:** Hatteras Networks and Mid-Band Ethernet are trademarks of Hatteras Networks. All other trademarks are the property of their respective owners.

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