



**FOR IMMEDIATE RELEASE**

**HATTERAS NETWORKS ACHIEVES CALIX COMPATIBLE  
CERTIFICATION, EYES BROADBAND STIMULUS PROJECTS TARGETING  
UN-SERVED AND UNDERSERVED COMMUNITIES**

*Rural independent operating companies can leverage certified solution as part of  
Broadband Stimulus grants and loans.*

**RESEARCH TRIANGLE PARK, NC, August 3, 2009** – Hatteras Networks, the global leader in Mid-Band Ethernet solutions for enterprise access and next-generation mobile backhaul, today announced the certification of Hatteras Networks’ products in the Calix Compatible Solution Assurance Program.

Service providers participating in the Broadband Technologies Opportunity Program (BTOP) and Broadband Initiatives Program (BIP) may now take advantage of certified interoperability between the Hatteras EoC solution with the Calix E5-100 Ethernet Service Platforms and the integration of both companies’ products into the ODC-100 cabinet.

The BTOP and BIP are portions of stimulus monies identified in the American Recovery and Reinvestment Act (ARRA) of 2009 for the advancement of broadband services in un-served and underserved communities as well as for improved access to broadband by public safety agencies. The BTOP provides \$4.7 billion to be distributed by the National Telecommunications and Information Administration (NTIA), and the BIP provides \$2.5 billion to be administered by Rural Utilities Service (RUS).

The Calix Compatible Program is a multi-vendor interoperability and compatibility certification program designed to help service providers more easily ascertain the production viability of emerging solution sets incorporating disparate hardware and software elements. As part of this industry-leading program, extensive joint product testing was conducted in the following areas: Ethernet backhaul transport; fault handling; network management; and application and stress testing.

“We are excited about becoming a certified partner with a well established player like Calix and becoming a certified member of their Calix Compatible Solution Assurance Program. Our partnership is in direct response to our customers’ requests,” said Vijay Raman, Vice-President of Marketing and Product Management at Hatteras Networks. “Partnering with other access vendors for compatibility is especially important to our customer’s efforts to win Federal stimulus grants.”

### **ABOUT CALIX COMPATIBLE**

The Calix Compatible Solution Assurance Program is a multi-vendor interoperability and compatibility certification program designed to help service providers more easily ascertain the production viability of emerging solution sets incorporating disparate hardware and software elements. For more information about the Calix Compatible program, please contact [ccp@calix.com](mailto:ccp@calix.com)

### **ABOUT HATTERAS NETWORKS**

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks' EFM service delivery solutions are leading service providers worldwide to a significant expansion of the Metro Ethernet market, which had previously been limited to the fiber footprint. Historically, T1s and E1s have been the fundamental building blocks for voice and data business services. Now, service providers can cost-effectively offer 45 Mbps and higher Mid-Band Ethernet services over existing copper facilities, enabling businesses to migrate from legacy Frame Relay, ATM and T1/E1 connections to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks solutions are enabling a market expansion for carriers that is as significant for business services as "triple play" is for residential. For more information, visit [www.hatterasnetworks.com](http://www.hatterasnetworks.com).

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