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HATTERAS NETWORKS ENERGIZES ALPHEUS COMMUNICATIONS' ETHERNET PORTFOLIO WITH HN6100 MULTI-SERVICE PLATFORM

Robust, scalable platform elevates Ethernet services delivery to customers in mission-critical environments

RESEARCH TRIANGLE PARK, NC, June 28, 2010 – Hatteras Networks, the global leader in multi-service Ethernet solutions for enterprise access services and next-generation mobile backhaul, announced today that its award-winning HN6100 Multi-Service platform is being deployed by Alpheus Communications for Ethernet service delivery via Ethernet-Over-Copper (EoC) and Ethernet-Over-Time-Division Multiplexing (EoTDM) infrastructures. One of Texas' primary telecommunications providers for carriers and enterprise customers, Alpheus delivers gigabit Ethernet, metro network transport, co-location, and point-to-point business services for mission-critical applications in metropolitan markets statewide.

“With our unique customer base and diverse range of products and services, we needed a rapid-deployment solution that was agile, dependable, and cost-effective,” said Francisco Maella, Chief Operating Officer of Alpheus. “The Hatteras HN6100 multi-service platform was easy to install and turn up and is equally easy to troubleshoot and manage. This product is generating cost-savings by allowing us to reduce the number of vendors integrated across our network while enabling us to consistently deliver the superior service velocity Alpheus' customers have come to expect. We're very pleased to have Hatteras as a trusted technology partner.”

The company's continued market growth, as well as its expanding service footprint, dictated the need for a scalable solution. Alpheus is deploying the HN6100, a modular, multi-service platform enabling Ethernet service delivery over any media, via any port or slot, from a single ultra-dense chassis. The pioneer technology, first developed and introduced to the industry by Hatteras Networks, provides the long-term flexibility required to meet to spikes in customer demand, or changes to Alpheus' Ethernet product and services portfolio.



“This is truly a best-fit solution that can be tailored to meet carriers’ exact business strategies and infrastructure needs while maintaining optimum Ethernet service levels for customers,” said Kevin Sheehan, CEO, Hatteras Networks. “The deployment of our award winning multi-service Ethernet solutions ensures that Alpheus can reliably and cost-effectively meet today’s demand for ubiquitous Ethernet access with a very quick ROI.”

For more information about Alpheus Communications, L.P., please visit www.alpheuscommunications.com; for information about Hatteras Networks and its products, please visit www.hatterasnetworks.com.

About Alpheus Communications

Alpheus is a provider of telecommunications and data center services for enterprises and carriers. As the competitive fiber backbone for Metro Texas, Alpheus is in a unique position to supply resilient data center platforms as well as support services that help businesses harden and optimize their information technology. Alpheus serves enterprise customers in the Healthcare, Energy, Banking, IT and Legal fields.

As an optical network provider for backhaul, transport and outsourced fault management service, Alpheus is flexible, content neutral and responsive to customer needs. It delivers metro transport and dark fiber solutions to end-user buildings, cell sites, carrier hotels, microwave relay points, and Wi-Fi hotspots. Alpheus is a joint venture between Genesis Park, LP, a Houston-based private equity firm and El Paso Corporation, a Fortune 500 energy company.

About Hatteras Networks

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks’ Carrier Ethernet service delivery solutions are leading service providers worldwide to a significant expansion of the Metro Ethernet market, which had previously been limited by legacy technologies in the access network. Now service providers are empowered to cost-effectively offer 100 Mbps Ethernet services over existing facilities, enabling businesses to migrate from legacy networks to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks Ethernet solutions are enabling a market expansion for carriers that is as significant for business services as “triple play” is for residential. For more information, visit www.hatterasnetworks.com.

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Media Inquiries:

Vivian Kelly

Interprose PR for Hatteras Networks

P: +1 (703) 860.0577

C: +1 (703) 509.5412

E: viviankelly (at) interprosepr.com