



**FOR IMMEDIATE RELEASE**

**WINDSTREAM COMMUNICATIONS DEPLOYS HATTERAS NETWORKS  
ETHERNET OVER COPPER AND ETHERNET OVER TDM SOLUTION TO  
DELIVER ETHERNET SERVICES**

Nation's fifth-largest carrier aggressively deploying ubiquitous Ethernet Business Services in-region and in competitive markets

**RESEARCH TRIANGLE PARK, NC, March 1, 2010**– Hatteras Networks, the global leader in multi-service Ethernet solutions for enterprise access services and next-generation mobile backhaul, announced today that Windstream Corporation (Nasdaq: WIN), the fifth-largest carrier in the United States, has standardized upon and deployed a Hatteras Networks solution for Ethernet service delivery over both copper (EoC) and Time Division Multiplexing (EoTDM) infrastructure. The unified Hatteras Networks solution, the HN6100, delivering up to 40 Gbps of bandwidth, enables delivery of any Ethernet service over any media.

“The Hatteras Networks solution offered a reliable, flexible option for quickly deploying Ethernet services to our business customers,” said Bill Bellando, vice president of network services, Windstream Corporation. “In addition, we were very pleased with the service and support we received from Hatteras during the network upgrade and deployment.”

Headquartered in Little Rock, Ark., Windstream offers IP-based voice and data services and advanced phone systems and equipment to businesses and government agencies, as well as phone, high-speed Internet and high-definition digital TV services to consumers, via three million access lines in mostly midsize, small and rural communities across 21 states. Windstream's portfolio of next-generation Ethernet Business Services, including advanced Internet access and virtual private networks (VPNs), is available in more than 1,000 Windstream exchanges covering approximately 98 percent of its ILEC territory.

The Hatteras Networks solution supports all MEF service models, extending Windstream the flexibility to swiftly roll out virtually any service including Windstream's business data services, transparent local area networks (LANs), wholesale offerings and voice over Internet Protocol (VoIP). At the heart of Hatteras Networks' unified solution is the award-winning HN6100, the industry's first modular, multi-service platform designed to enable rollout of any carrier Ethernet service, over any media, via any port or slot, from one compact, 40 Gbps, two-rack-unit, ultra-dense chassis. “Zero-touch” Hatteras Networks customer premise equipment (CPE), meanwhile, allows Windstream to deploy and update services more quickly with reduced opportunities for technician errors.

“With deployment of our solution, Windstream has positioned itself to cost-effectively pursue Ethernet service revenue opportunities throughout its service footprint today,” said Kevin Sheehan, CEO, Hatteras Networks. “Our modular solution affords Windstream the long-term flexibility to pursue a gradual, pay-as-you-grow strategy while ensuring that its customers stay availed to the leading edge of Ethernet service innovation.”

In addition to the HN6100, the Hatteras Networks products deployed by Windstream include the following:

- HN4000, a purpose-built Ethernet switching and labeling platform capable of delivering up to 100 Mbps of symmetrical Ethernet services over a single bonded-copper infrastructure;
- HN400 series of Ethernet over Copper CPE;
- HN500 series of demarcation devices for Ethernet over TDM and Ethernet over NxT1/E1, and
- HN239 Repeaters, enabling interconnection of enterprises or mobile towers over longer loop lengths.

#### **About Windstream**

Windstream Corporation is an S&P 500 company with about \$3.7 billion in annual revenues. Windstream provides phone, high-speed Internet and high-definition digital TV services to customers in 21 states. The company also offers a wide range of IP-based voice and data services and advanced phone systems and equipment to businesses and government agencies. For more information about Windstream, visit [www.windstream.com](http://www.windstream.com).

#### **About Hatteras Networks**

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks’ Ethernet service delivery solutions are leading service providers worldwide to a significant expansion of the Metro Ethernet market, which had previously been limited by legacy technologies in the access network. Now service providers are empowered to cost-effectively offer 100 Mbps Ethernet services over existing facilities, enabling businesses to migrate from legacy networks to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks’ Ethernet solutions are enabling a market expansion for carriers that is as significant for business services as “triple play” is for residential. For more information, visit [www.hatterasnetworks.com](http://www.hatterasnetworks.com).

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