



FOR IMMEDIATE RELEASE

AUSTRALIAN POWERTEL PARTNERS WITH HATTERAS NETWORKS TO ROLLOUT MID-BAND ETHERNET SERVICES

Alternate Australian operator to offer symmetrical 2-40Mbps Ethernet-over-copper services to enterprises and service providers

RESEARCH TRIANGLE PARK, NC, USA, FEBRUARY 22, 2007 — Hatteras Networks, the Mid-Band Ethernet™ service specialists, today announced that PowerTel, the leading provider of infrastructure-based voice, data and Internet services and one of the largest telephony operators in Australia, will roll out Mid-Band Ethernet services with Hatteras Networks solutions. PowerTel will offer 2-40Mbps symmetrical Ethernet-over-copper services throughout Australia.

“Business customers connected to the copper network are a huge opportunity for PowerTel, and our Mid-Band Ethernet service offering provides a compelling upgrade to legacy E1 services,” said Paul Broad, PowerTel’s Managing Director. “PowerTel’s enterprise customers will no longer have to wait for fiber to get high-performance, high-value Ethernet services. With Hatteras Networks equipment, we can extend the Ethernet service edge of our network to all businesses today.”

PowerTel will use Hatteras Networks’ Mid-Band Ethernet solutions to offer services to three customer segments, including large enterprises, the SME market and wholesale carriers and service providers. PowerTel owns its own telecommunications network with DSL access in approximately 300 exchanges in all the major population centers in Australia, including Adelaide, Brisbane, Canberra, Gold Coast, Melbourne, Newcastle, Sydney and Perth.

“PowerTel’s aggressive plans for growth and expansion, and its commitment to providing reliable, carrier-grade services to enterprises and service providers, make the company an

ideal partner for Hatteras Networks,” said Kevin Sheehan, president and CEO for Hatteras Networks. “In selecting Hatteras Networks for their Mid-Band Ethernet service offering, they’ll be able to leverage our solution’s extensive Layer 2 switching capabilities as they build out their next-generation network across Australia.”

About Hatteras Networks

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks’ Ethernet service edge solutions are leading Service Providers worldwide to a \$15 billion expansion of the Metro Ethernet market, which had previously been limited to the fiber footprint. Historically, T1s and E1s have been the fundamental building block for voice and data business services. Now, Service Providers can cost-effectively offer up to 45 Mbps Mid-Band Ethernet services over existing copper facilities, enabling businesses to migrate from legacy Frame Relay, ATM and T1/E1 connections to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks solutions are enabling a market expansion for carriers that is as significant for business services as “triple play” is for residential. For more information, visit www.hatterasnetworks.com.

About PowerTel

PowerTel is a leading provider of infrastructure based data, voice and internet services to Australia's corporate and wholesale markets. Established in 1998, PowerTel is a listed Australian company with sales offices in Sydney, Brisbane, Melbourne and Canberra, and has more than 300 employees. For more information, visit: www.powertel.com.au

Note to Editors: Hatteras Networks and Mid-Band Ethernet are trademarks of Hatteras Networks. All other trademarks are the property of their respective owners.

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