



**FOR IMMEDIATE RELEASE**

**HATTERAS NETWORKS NAMED INFOVISION AWARD FINALIST  
FOR MID-BAND ETHERNET SOLUTIONS**

*Hatteras Networks' innovative product line earns them a nod as a finalist in the International Engineering Consortium's 2007 InfoVision Awards Program*

**RESEARCH TRIANGLE PARK, NC, OCTOBER 2, 2007** – Hatteras Networks, the Mid-Band Ethernet™ market, technology and services leader, today announced that the International Engineering Consortium (IEC) has recognized Hatteras Networks as a leader in the information and communications technologies industry. The IEC has named Hatteras Networks a finalist for its prestigious InfoVision Award for the impact its Mid-Band Ethernet solutions have had in Metro Network Technologies and Services category.

Hatteras Networks was chosen for its flexible, scalable Mid-Band Ethernet platforms, the HN4000 and HN400 product families, which are being used by carriers worldwide to extend the service edge of their Ethernet networks beyond fiber. The solutions enable service providers to deliver robust and resilient transport services for business connectivity and mobile wireless backhaul over the existing last-mile, copper infrastructure. Mid-Band Ethernet's service creation capabilities allow service providers to significantly increase the capacity and resiliency of data, voice and video services over their access networks. With a compelling value proposition and plug-and-play installation, the product family easily scales to serve hundreds of customers from a single wiring center.

“The IEC's InfoVision Awards give tribute to the top broadband technologies in deployment today. We're pleased to recognize Hatteras Networks for its Mid-Band Ethernet solutions in the Metro Network Technologies and Services category,” commented IEC President John Janowiak.

The finalists were selected by a panel of judges from the Broadband World Forum Europe 2007 Technical Program Committee, which consists of industry experts from vendor companies, service providers and industry associations. Entries were judged according to the value of the technology, its overall quality of innovation and its contribution to technology advancement and industry growth, as well as its degree of success in the marketplace.

“Organizations like the IEC, which help promote quality and innovation in the telecommunications marketplace, are integral to the continuing development of the industry,” said Kevin Sheehan, President and CEO of Hatteras Networks. “We’re pleased to be recognized as innovators and thought leaders for our exciting family of world-class telecommunications products.”

Winners will be announced at the Broadband World Forum Europe on Tuesday, October 9<sup>th</sup>, at the Estrel Convention Center in Berlin, Germany.

### **About Hatteras Networks**

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks’ Ethernet service edge solutions are leading Service Providers worldwide to a *\$15 billion* expansion of the Metro Ethernet market, which had previously been limited to the fiber footprint. Historically, T1s and E1s have been the fundamental building block for voice and data business services. Now, Service Providers can cost-effectively offer up to 45 Mbps Mid-Band Ethernet services over existing copper facilities, enabling businesses to migrate from legacy Frame Relay, ATM and T1/E1 connections to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks solutions are enabling a market expansion for carriers that is as significant for business services as “triple play” is for residential. For more information, visit [www.hatterasnetworks.com](http://www.hatterasnetworks.com).

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