



FOR IMMEDIATE RELEASE

**HATTERAS NETWORKS EXPANDS SALES LEADERSHIP AS MARKET FOR
MID-BAND ETHERNET ACCELERATES**

RESEARCH TRIANGLE PARK, NC, DECEMBER 13, 2007 – Hatteras Networks, the Mid-Band Ethernet™ market, technology and services leader, today announced key appointments to lead its North American and European sales teams as demand accelerates from service providers worldwide. Hatteras Networks has appointed Brian Hart to the newly created position of Vice President of North American Sales, and Kevin Martin has joined Hatteras as Vice President of EMEA Sales. Mr. Hart and Mr. Martin will report to Christopher V. Cook, Senior Vice President of Worldwide Sales and Customer Care.

“We are experiencing tremendous growth in North America and EMEA in terms of new customer acquisitions and expanded relationships with established accounts as carriers worldwide create exciting, sustainable new revenue streams with Mid-Band Ethernet,” explained Mr. Cook. “With Brian and Kevin as our geographic leaders, we are well positioned for customer and account expansion in 2008, as carriers expand usage beyond traditional business services to include exciting new applications such as mobile/cellular backhaul.”

Mr. Hart joined Hatteras Networks in 2003 and has been responsible for winning many of the key carrier accounts that have enabled Hatteras to dominate the Mid-Band Ethernet market in North America. He possesses a deep working knowledge of how carriers can best leverage Mid-Band Ethernet in networks as a means to deliver higher-bandwidth business services and create a foundation for a rich set of service-oriented applications such as VoIP, VPNs and Dedicated Internet Access.

Mr. Martin joins Hatteras Networks from Worldwide Packets, where he pioneered their efforts in Europe. He has also held key sales leadership positions for other major telecommunications suppliers, including Ciena, where he was instrumental in growing its European business. Mr. Martin brings a wealth of wide-ranging industry experience and a

strong commitment to delivering high-value, revenue-generating solutions to business customers.

About Hatteras Networks

Hatteras Networks is redefining the way carriers think about Ethernet services. Hatteras Networks' Ethernet service edge solutions are leading Service Providers worldwide to a *\$21 billion* expansion of the Metro Ethernet market, which had previously been limited to the fiber footprint. Historically, T1s and E1s have been the fundamental building block for voice and data business services. Now, Service Providers can cost-effectively offer up to 45 Mbps Mid-Band Ethernet services over existing copper facilities, enabling businesses to migrate from legacy Frame Relay, ATM and T1/E1 connections to transparent Ethernet services for voice and data business connectivity, infrastructure backhaul and mobile wireless backhaul solutions.

Already deployed on five continents, Hatteras Networks solutions are enabling a market expansion for carriers that is as significant for business services as "triple play" is for residential. For more information, visit www.hatterasnetworks.com.

Media Inquiries:

Andrea Joest
Connect2 Communications
919-554-3532
andrea@connect2comm.com